



GetGrants!

www.getgrants.ca.gov

Helping Grant Seekers Help
Themselves...

Giving Government Time for
Customer Service...



Today's Goals...

- ◆ Share...
- ◆ Show...
- ◆ Inform...



Governor Gray Davis

- ◆ “California... [This] is a place where intellect, invention & imagination come together. California is the birthplace of the Information Age... The cradle of innovation...”



What is the Office for Innovation *In* Government?

- ◆ Creation...
- ◆ Vision...
- ◆ Mission...
- ◆ Objectives...



What gets done at Innovation *In* Government?

- ◆ The TQM & CQI arm...
- ◆ The Process Improvement & Process Redesign Specialists...
- ◆ “Customer-Centric?”



The Why of *GetGrants!*

- ◆ General...
- ◆ California Information Act of 1999...
- ◆ Governor's Executive Order...
- ◆ Federal Commons Initiative...



More of the *GetGrants!* Why

- ◆ Grant Specific...



GetGrants! Goal

- ◆ To allow users to identify grant sources within California's agencies and departments through a single search...



GetGrants! Evolution

- ◆ Reality factor...

 - “This is the way we’ve always done it!”

 - “This is MY program area!”

- ◆ Organizational concerns...

 - “Will I lose my job?”

- ◆ Other parties’ concerns...

 - “Where do I fit in?”



GetGrants! Approach

- ◆ Formed an interagency committee...
- ◆ Phase One...
- ◆ Phase Two...
- ◆ Future Phases...



GetGrants! Future

- ◆ Implementation...
- ◆ Expansion...



Current Grants Landscape

- ◆ Vast number of grant programs...
- ◆ Billions of dollars awarded to states, locals, academia, non-profits & others...
- ◆ Existing efforts...




Complexity of Grants Landscape

- ◆ Grant types...
- ◆ Agencies...
- ◆ Applicants...
- ◆ Examples...



What Does *All of This* Mean?

?



Vertical & Horizontal Coordination Among Jurisdictions

- ◆ Crucial...
- ◆ Participation is essential...



Modern Day TQM & CQI

- ◆ Most of the features - customer service, re-engineering and collaborative approaches - are the foundation of continuous quality improvement and total quality management!
- ◆ The only difference is a technological enabler!
- ◆ The “Open Source” secret behind GetGrants!



More than Technology

- ◆ *GetGrants!* is about the future...
- ◆ It is about jobs, education, lifelong learning, and economic opportunity for all Californians in the new global economy and information society...



Measuring Success

◆ Public Acceptance...

GetGrants! Homepage

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California Home Wednesday, October 2, 2002

Welcome to **California** 

Innovation Home Governor's Office for Innovation in Government

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GetGrants!

Governor's Office for Innovation in Government

The Governor's Office for Innovation in Government is leading an interagency project team charged with designing a collaborative, cross-cutting portal for Californians to access information on grant funds available from State agencies.

How available, [Grant List by Department](#), [Grant List by Program](#), [Glossary of Grant Terms](#) and [Types of Funding](#).

Annually, much of the grant funding available to assist non-profit organizations, state and local governmental entities, and members of the public, goes unfunded. Why? The information is not readily available to the grant applicants due to the lack of centralized and searchable grant information.

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GetGrants! By Department


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Grant List by Department

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A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

A

Department/Office: Air Resource Board/ Accounting and Grants
Program Name: Innovative Clean Air Technologies Program
Program Description: The program co-funds practical demonstrations of new technologies that will benefit air quality. Eligible applicants are any commercial entities that have a business relationships with an entity that can take the technology to market.
Contact: Manjit Ahuja
Telephone: (916) 322-3260
E-mail: mahuja@arb.ca.gov
Web site: <http://www.arb.ca.gov/research/icat/icat.htm>

Department/Office: Administrative Office of the Courts / Center for Families Children and the Courts

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A

Program Name: AB1058 Child Support Commissioners
Department/Office: Administrative Office of the Courts / Center for Families Children and the Courts
Program Description: The program is a collaborative funding project between the California Department of Child Support Services and the Judicial Council. The purpose of the program is to provide child support commissioners to hear IV-D cases. Eligible applicants are California Superior Courts.
Contact: Michael Wright
Telephone: (415) 865-7619
E-mail: michael.wright@jud.ca.gov
Web site: No program web site

Program Name: AB1058 Family Law Facilitators

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Glossary

Administrative Costs: Overhead expenses such as salaries, copying, rent, telephone, etc. These are costs that are not directly related to the operation of a program.

Assets: The amount of capital or principle money, stocks, bonds, real estate, or other resources controlled by the foundation or corporate giving program. Generally, assets are invested and the income is used to make grants.

Annual Report: A voluntary report issued by a state department that provides financial data and descriptions of grant-making activities. Annual reports vary in format from simple typewritten documents listing the year's grants to substantial publications that provide detailed information about the grant-making program.

Beneficiary: In philanthropic terms, the donee or grantee receiving funds from a state department grant program is the beneficiary, although society benefits as well.

Bricks and Mortar: An informal term describing grants for buildings or construction projects.

Capital Support: Funds provided for endowment purposes, buildings, construction, or equipment, and including, for example, grants for bricks and mortar.

Challenge Grant: A grant awarded that will be paid only if the donee is able to raise additional funds from another source(s). Challenge grants are often used to stimulate giving from other donors. (See *also* Matching Grant.)

Community Foundation: A 501 (c)(3) organization that makes grants for charitable purposes in a specific community or region. Funds are usually derived

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Types of Funding

Annual campaigns: Any organized effort by a nonprofit to secure gifts on an annual basis; also called annual appeals.

Awards/prizes/competitions: Grants for artists' awards, prizes, competitions, housing, living space, and workspace.

Building renovation: Grants for constructing, renovating, remodeling, or rehabilitating property. Includes general or unspecified capital support awards.

Capital campaigns: Campaigns to raise funds for a variety of long-term purposes such as building construction or acquisition, endowments, land acquisition, etc.

Cause-related marketing: The practice of linking gifts to charity with marketing promotions. This may involve donating products that will then be auctioned or given away in a drawing with the proceeds benefiting a charity. The advertising campaign for the product will be combined with the promotion for the charity. In other cases it may be advertised that when a customer buys the product a certain amount of the proceeds will be donated to charity.

Collections acquisition: Grants to libraries or museums to acquire permanent materials as part of a collection, usually books or art.

Collections management/preservation: Grants for maintenance, preservation, and conservation of materials.

Commissioning new works: Grants to support the creation of new artistic works.

Computer systems and equipment: Grants to purchase or develop

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What About You?

- ◆ What are some current projects that you are working on that would fit the mold of a new model of grants governance?
- ◆ What are the potentials for immediate change?
- ◆ What are the “quick wins” available to you at this time?



Don't Deny Us Your Best Shot!

- ◆ What about your innovative ideas for change?
- ◆ Do you want to present at an upcoming ELF on an innovative model?
- ◆ Contact us at <info@innovation.ca.gov>!



Thank You for Your Attention!

◆ Richard Woonacott, Project Manager

The Office of Governor Gray Davis

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